



KEN-WO GOLF CLUB

IN-SEASON MANAGEMENT REPORT

August 2011

DIRECTOR OF GOLF REPORT

The 2011 season, the club's 90th anniversary, has been a challenging one thanks in large part to a very poor season in terms of weather. The spring was damp and cool and that trend has continued throughout much of the season; however, the past few weeks have improved somewhat so we are hopeful that the final months will be filled with great weather. The one positive with the poor weather is that the golf course has remained lush and in excellent condition for the duration of the season to date.

I would like to take this opportunity to provide the membership of the Ken-Wo Golf Club with an update on the year-to-date operation of the club as of July 31st, 2011. Included with my report will be brief summaries from various department heads on their respective areas of operation, as well as reports from divisions within the club.

MEMBERSHIP:

The membership numbers are down from the past few years and this can be attributed to a number of reasons including natural attrition and once again, the lovely weather we experience in April and May. The long term success in this area remains a major priority at the club as each and every year brings new challenges. In saying that, we are very fortunate to have many longtime returning members that continue to support the club year in and year out in so many ways. There are currently 560 adult members and 120 junior members at the club. The membership breakdown is as follows:

Adult Men	420
Adult Ladies	140
Intermediate	10
Junior Boys	93
Junior Girls	27

The 2011 season has been a very challenging one for several "member" clubs throughout the province and Atlantic Canada; however, I can assure you that our minor decrease in membership numbers is nothing in comparison to some other clubs I have heard of.

The budgeted dollar amount for membership in 2011 was \$505,000. This number was based on membership revenue from previous years - \$518,000 (2010), \$504,000 (2009) and \$469,000 (2008). With the loss of members who have either moved out of town or passed on, as well as the inclement weather to begin the season, our membership revenue amount for 2011 has seen a decline, but we have almost hit our budget as revenue currently sits at \$504,000.

PERFORMANCE BY DEPARTMENT

ADMINISTRATION:

In terms of administration, the 2011 season has been a very busy year with a great deal of time and energy put towards the major clubhouse renovations that were completed during the winter months. The relocation and redesign of the Stop N Go, now known as The Turn, was a major project that has been very well received by both members and guests. In conjunction with this project, the business office was relocated to the main level of the building with an additional office added to the mix to allow myself and Brandy a much more efficient working environment, not to mention a little more space and comfort. The response to the relocation of the offices has also been very well received and I can say with confidence that it has enabled me to communicate more with members, guests and employees.

I would like to take this opportunity to recognize and thank Brandy Martin for her hard work and efforts to date. Her constant attention to detail, tireless work ethic, understanding and cooperative nature, and overall enjoyment of her position is evident in the day-to-day administration of the club. It is this commitment that allows me to do my job much more efficiently and effectively and for that I am very thankful.

GREEN FEES & CORPORATE EVENTS:

The Ken-Wo Golf Club is essentially a semi-private / semi-public golf club, thus making the reliance on green fee revenue, whether it is for corporate events or day-to-day play, a major factor in the club's bottom line. This "additional" revenue source enables us to complete various projects on the golf course, renovations to the clubhouse, renewal of course maintenance equipment, etc.

As mentioned earlier, the weather throughout the season has been a challenge and certainly had a negative effect on our green revenue as most "non-member" or "daily fee" players do not think of golf when it is constantly raining. The month of November 2010, which also impacts our 2011 numbers as our year-end is October 31st, was a disappointing month as green fee revenues were down \$2,500 over the previous November. The month of April included approximately \$21,000 in green fee revenue, down \$6,000 from the previous April. This trend continued in May as green fee revenues were down almost 50% - \$25,000 vs \$41,000 in May, 2010. The month of June, thanks in large part to a couple of major corporate events, saw an increase in green fee revenues compared to the previous June - \$51,500 vs \$45,000 in June, 2010. Unfortunately, this trend did not continue in July as Mother Nature failed to cooperate. Although the 2011 numbers were not terrible - \$51,000 vs \$59,000 in July, 2010 – the ground made up in June was quickly lost in July. I would assume, and certainly hope, that these numbers come as no surprise to many of you who have also experienced a decline in the number

of rounds played simply due to a very damp and wet 2011 golf season. At this point in time our 2011 budget number of \$296,000 for green fee revenue looks to be out of reach, but a strong final three months may close the gap a little. If, and only if, Mother Nature starts to cooperate and golfers decide to play a little more fall golf than usual! Only time will tell!

GOLF COURSE & LONG RANGE PLAN:

I would like to start by congratulating course superintendent Rick Phelan and his crew for their efforts to date. Obviously, Mother Nature has played a role in the lush conditions of the golf course, but I can assure that with all of the rain also comes many challenges that Rick and his team have met head on. I truly believe that the golf course has been in as good a condition as we have seen it for quite some time. One of the most important, and often most discussed and judged attributes of a golf course, are the greens. It goes without saying that the conditions of the greens have been excellent all season long and vastly improved over this time last year. We look forward to maintaining this quality for the remainder of the 2011 season and beyond. And in saying that, I want to express my sincere thanks to the membership for their patience and understanding as some newer, and more timely (and interruptive), maintenance procedures were completed earlier this year; however, it was these practices that led to the conditions we are experiencing today. Unfortunately, some of these newer (bigger tines – bigger holes) aeration practices will continue for the next few years in the spring and fall, but the long term health of our putting surfaces will be much improved. As will our putting!!! Great job Rick!

Along with the club's finances, another popular topic of conversation often centers on the club's Long Range Plan. I think many people would agree that we have made some great strides in recent times with regards to upgrades on and off the golf course. When discussing the Long Range Plan we must remember that there are three separate pieces to the plan – the golf course, our facilities / buildings, and our staff. All three of these ideas play a crucial role in the long term health and success of the club. Although the weather in 2011 has not been what we had hoped for, there has still been a lot of positive happenings throughout the year including the design and reconstruction of the green on hole # 10, the construction of a new practice green, the construction of The Turn, the construction of the new administration offices, and what I am most proud of is the return of all members of the management team who have once again done an amazing job in their individual departments!

Obviously, our main asset is the golf course itself as that is the number one reason you as a member join the club – to play golf! This season saw the unveiling of the new green on #10 and the new practice green. Both projects very well received by several members and guests. Along with these on course renovations, we also purchased a new greens mower for Rick and his crew to go along with other equipment purchased in recent years.

I can say with confidence that the condition of the golf course has been excellent since opening day. There has been some concern in the past that the course would open in great condition and fade throughout the season. That is simply not the case this year thanks to many different reasons. It started with the GLRP Committee inviting Jim Skorulski – a senior agronomist with the USGA – in for a visit to look at various pieces of the course maintenance program including mowing practices, aeration and top dressing practices, impact of trees, equipment, etc. It goes without saying that the time spent with Jim, as well as the highly detailed report he provided, was invaluable. Other factors contributing the course condition has obviously been the wet season we have experienced which has helped to keep things lush (but also brought challenges), as well as the continued hard work of our course superintendent Rick Phelan and his crew. The early start to the season, thanks to some great weather in March and April, has certainly helped the condition of the golf course, but it has been the hard work of Rick Phelan and his crew that has enabled us to maintain this product throughout the season.

The major renovations completed in the clubhouse, the first major renovations since the clubhouse was constructed in 1991, have been very well received and certainly enhanced the overall experience for both members and guests. Whether it is the ability to enjoy a coffee and sandwich on the main level of the clubhouse or the ability to have a quick conversation with myself or Brandy without having to run up the stairs, the changes made to the clubhouse have been a success! Having said that there are still several upgrades and renovations that require attention in the coming years including the plumbing system, flooring throughout the dining room and bar area, as well as furniture upgrades in both areas. Recent years have seen a significant increase in the number of weddings and special functions we host at the club and it is the addition of these events that have a major impact on the club's bottom line. We certainly cannot rely on these events from year to year, but we must continue to upgrade our banquet facilities (dining room) if we hope to continue to reap the benefits of hosting these events. And when referring to the flooring and furniture many of you may not be aware that neither of these has been replaced since the opening of the clubhouse in 1991.

When referring to the club's Long Range Plan, a topic that comes up year after year is the status of our irrigation system. The watering system for greens and tees was installed in 1984, with the fairways being added to this system in 1995. The life time expectancy of a system and pump house is approximately 20 years so we are well past that time. Several meetings have been held between the GLRP Committee and IrriPlus, an irrigation company that services Atlantic Canada, to discuss the various options as well as the expected financial outlay to complete these upgrades. Fortunately, we are not starting from scratch where a system could run upwards of half a million dollars, but the cost to upgrade our system is still very significant as we are anticipating a cost anywhere from \$250,000 to \$350,000.

Another topic that relates to the long range plan is the addition of paved cart paths in various sections of the golf course. The addition of paved paths will reduce the number of days where power carts are not available to our members and guests due to wet

conditions, while also eliminating the need for our maintenance crew to spend countless hours repairing the paths after heavy rains. Some work has been done on this subject as quotes have been, or are in the process of being obtained from contractors.

The implementation of the long range plan in all facets is directly impacted by the financial success of the golf club! Thus, as the club continues to move in the right direction in terms of finances the long range plan will be given further consideration. Our ultimate goal is to improve the overall experience, facilities and product, especially our most important product, the golf course. On that note, the GLRP Committee plans to present a “snapshot” of the Long Range Plan at this year’s Annual General Meeting in December. The presentation will list the various upgrades that are required going forward – irrigation, course improvements, equipment, clubhouse upgrades, cart paths, etc. – with a “guestimate” (after obtaining quotes) on the cost to implement the various items on the list. The purpose of this exercise is to communicate to the members and shareholders what may be “coming down the pipe” in terms of the Long Range Plan, but again, many of the projects are obviously dictated by finances from year to year.

GOLF OPERATIONS:

The 2011 season has been another year of change in the pro shop in terms of personnel. I consider myself, as well as our members and guests, to be very lucky to have Derek and Dan in the fold as our Head Professional and Associated Professional. Both of these guys play such a vital role in the golf operation and it is their commitment and passion to the industry, and Ken-Wo, that allows them to deliver such a consistent high quality experience to all golfers. To compliment these “fine young gentleman”, we added Fenwick Zwicker to the team this year as an Assistant Professional. Fenwick has been a breath of fresh air and a pleasure to work with. His passion for the game along and his genuine personality has made him a favorite with the members and guests. Also new to the golf operations team is Scott Morton who has also been a welcome addition who has fit in nicely since opening day. Thanks in large part to the knowledge and experience of Scott and Fenwick, our club repair service has never been better at Ken-Wo. Another standout member of the golf operations team is Xavier Foley who has done an admirable job in his second season at Ken-Wo. These hard-working individuals are complemented by Jill Redden (who also works in our Food & Beverage Operation) and Chris Judd. The back shop / club storage operation is led by long time employee Luke McDougall who simply does an amazing job year in and year out. Another new addition to the golf operations team who goes above and beyond in the back shop is Jordan Newcombe who has done a wonderful job in his first season. These “new” and returning additions to the golf operations team have worked very hard to gain comfort in their new environment as they learn the ins and outs of the day-to-day golf operation. I feel they have done a great job in this respect and believe that the membership should be very pleased with their efforts.

As many of you are aware, the pro shop is now owned by the club. Therefore, any and all profits generated through “your” pro shop are immediately re-invested into “your” golf club. I am happy to report that this message is being heard, and very well received by our members, as sales in the pro shop are well ahead of last years’ pace. Whether it is an in stock item or not, please be reminded that we have access to any and all of your equipment needs from any and all manufacturers and brands. We also ask for your continued feedback in terms of the service provided, product offered, as well as the overall experience in the golf operations department including club storage, kaddy storage, driving range, etc. And when mentioning the kaddy storage facility, I am happy to inform those of you who frequent this building that plans are in place to replace the existing doors with an automated garage door system for the 2012 season.

I would like to recognize the entire golf operations team for their efforts throughout the season. The “team” atmosphere is alive and well in the pro shop and the “vibe” has been very positive since opening day. Once again, many thanks to the leaders of this operation - Derek MacKinnon and Dan Fraser - for their tireless efforts, commitment and hard work within the entire golf operation. Job well done guys!

FOOD & BEVERAGE:

The food and beverage operation continues to thrive under the leadership of our food and beverage manager, Debbie Barclay. I certainly can’t say enough about the job that Deb continues to do year in and year out. Her patience and understanding, as well as her commitment to improving the food and beverage operation as a whole, do not go unnoticed and should be applauded. Not only does she supervise a team of employees in a department with a lot of turnover from year to year, but she also strives to meet the requests and expectations of our members, guests and special function groups. Not an easy job at all, but one she does very well with a smile on her face at all times. Great job Deb!

The 2011 season started with some minor renovations to the upstairs portion of the clubhouse including a new paint job throughout as well as some new curtains. The minor renovations were a follow up to the work done in renovation the bar area in the winter of 2010. Moving forward, as was mentioned earlier in this report, we hope to address the need for new flooring and new furniture throughout the dining room and bar.

Several events have taken place in our dining room throughout the 2011 season and the calendar for 2012 has already begun to fill up with weddings, receptions, parties, etc. The comments and feedback we have received following these events has been very positive and certainly bodes well for the future health of the food and beverage operation.

I am very pleased to report that sales throughout our food and beverage operation are only down less than 5% overall, especially when considering the weather we have had which has resulted in overall rounds played being down approximately 15% as of the end

of July. This is a testament to the importance of our weddings and special events, as well as the continued efforts of our food and beverage team.

Our kitchen is led by Heidi as our head cook and lead cook for the majority of our special events. Assisting Heidi and new to the team is Sam who has been a great addition to the fold. Complimenting Heidi and Sam in the kitchen is Brian who also continues to do a great job. To complement our wonderful kitchen staff, we are very fortunate to have a customer service team that is genuine, sincere and hard working. Each and every one of them is committed to serving the members and guests of Ken-Wo – Neta, Nicole, Katrina, Kayla, Jill, Katherine and Sarah.

I would also like to recognize the efforts of our clubhouse custodian Annette MacGillvray, who also helps out from time to time with some of our food and beverage functions. We are very fortunate to have Annette as a member of our team here as she is a pleasure to work with and always willing to help out when needed. Her work ethic and attention to detail has allowed our members and guests to socialize in a very clean and welcoming environment. Great job Annette and please keep up the great work!

STATEMENT OF REVENUES - AS OF JULY 31ST

I will now provide a year over year comparison of revenues in each department.

NOTE: All Numbers AS OF JULY 31st in each year

MEMBERSHIP REVENUE

2008	\$468,000
2009	\$505,000
2010	\$518,000
2011	\$504,000

GREEN FEE REVENUE

2008	\$158,500
2009	\$196,500
2010	\$197,000
2011	\$167,000

POWER CART REVENUE

2008	\$50,000
2009	\$63,500
2010	\$63,000
2011	\$54,000

PRO SHOP REVENUE

2008	\$116,000
2009	\$160,000
2010	\$152,000
2011	\$177,000

FOOD & BEVERAGE REVENUE

2008	\$144,000
2009	\$169,000
2010	\$195,000
2011	\$187,000

As you can see from the above noted numbers the club has had a decent first half to the season, but we are still short of last years' numbers for the simple reason that overall rounds played are down by approximately 3,000 rounds in total. As already mentioned, we are hopeful that a strong second half will bring us closer to our end of season and budgetary goals. I can say at this time that our revenue numbers to date in August are positive, but weather continues to have an impact on the overall operation.

I would like to close by extending a warm and sincere thank you to the board of directors, membership and staff for their continued support, patience and hard work. Without the support of our members and hard work of our staff the club would obviously not be where it is today. So a big "Thank You!" to everyone for making "your" golf club a success story!

Please enjoy the remainder of the 2011 season! There are still a couple of excellent months left for golf so let's keep our fingers crossed for some wonderful fall weather in the valley.

Yours in Golf,

Rene MacKay
Director of Golf

SUPERINTENDENT REPORT

I would like to take all the credit for the condition of the golf course but Mother Nature can be thanked for all the rain we have had this summer. Although the rain has been great it still creates other problems such as constantly pumping and raking bunkers, scraping cart paths, wet areas that can't be mowed, high disease pressure on the turf and so on.

We have still managed to get several projects completed:

- bunkers on #10 green
- filled and sodded to the left of #10 green
- removal of dozens of trees
- several new flower beds
- repaired bridge #6 fairway
- repaired dozens of irrigation leaks
- removed spruce trees and sodded to the left of #17 green
- dug cable for new fountains #18 pond
- drainage #18 started
- and probably the biggest improvement was the aerating and filling of sand on the greens

There are still projects to be completed this season such as:

- herbicide for clover and plantain control
- the construction of the gold tee #8A
- drainage work #4 fairway
- new cart path #2
- new forward tee #6
- repair of several cart paths #3, #4, and #6. #18 for cart traffic during wet conditions
- more trees to be removed around the course
- filling in cart path behind #18 green

I am sure there will be many unforeseen tasks that will require our attention.

The maintenance staff would like to thank the members and guests who always fix their ball marks, repair their divots and show them respect as they try to complete their tasks in a timely and professional manner.

Rick Phelan
Ken-Wo Course Superintendant

HEAD PROFESSIONAL REPORT

August is in full swing and 2011 has been a dreary, wet season! What a summer we've been having...Mother Nature is not treating golfers fairly this season! Despite the weather, our 90th anniversary has been full of exciting tournaments and events at the club. I'd like to extend a large "Thank You" to the members who have been volunteering their time to make certain our events run smoothly! Merci!

The Pro Shop has been busy, despite the weather and we have hit solid sales numbers again this season. This is due in part to adding two new staff members, both with a sound knowledge of golf equipment and club repair. I still hear the odd comment about the renovations we did in the spring of 2010 and how much nicer the shop looks. I think the shift to a smaller, more efficient area has helped us improve our operation and overall customer service.

As we look to thin out the Pro Shop (so we can buy for 2012) we ask you all to be on the lookout for some great August deals! I think Danny Fraser is brewing some sort of crazy deal for September that might knock your socks or shirts off! Yikes!

We've had a great year staff wise, with very few turnovers. Speaking of staff, we'll be sending some of them back to school very soon, but our fall lineup is shaping up nicely thus far, as Scott, Fenwick, Luke and Chris will remain with me and Danny until mid-October.

At this time, I would also like to thank all the pro shop and backshop staff for their hard work this season. Luke McDougall has been rock solid as usual in the backshop, leading Jordan Newcombe, Jacob Long and Greg Brown throughout the season. Great work guys! Fenwick Zwicker, Xavier Foley, Scott Morton, Chris Judd, Jill Redden and Daniel Fraser have been a great pro shop team and they help keep the operation running smoothly! Many thanks to my team for their efforts thus far!

To all of you, please have fun during the remainder of the 2011 season. The fall is a beautiful time of year to play golf. Don't get me wrong there's still plenty of summer left too, but just saying...the fall is spectacular in the Valley!

I'd like to end this report with a thank you. As many of you know, I will be tying the knot on August 20th. I have been overwhelmed by the kindness of the Ken-Wo members this season. Every day, I have had conversations with many of you who have provided kind words, words of wisdom, warnings and many tips on married life. Who knew there were so many "Marriage Professionals" here at the club? I've had many free lessons every day lately. Thank you! Also, if you haven't heard the ladies division put on a "wedding shower" for me and Erica. I was shocked when I went upstairs and suddenly sixty ladies came out of the locker rooms, the bar and the kitchen singing "Going to the Chapel". Then out came my future bride, my master of ceremonies Dan Fraser dressed as my best man and even better our new assistant pro dressed in drag and filling in as Erica's maid of honor. They had cake and an amazingly generous gift for us. I do not know how I will ever thank the ladies division enough for that one! It was great and will be etched in my mind forever.

After the men had heard of this they also put together a generous gift for me and I thank all the guys who were so generous to us!

Thank You and I look forward to the remainder of the 2011 season. I'll be playing lots once I'm married!?

I'm headed to the chapel!

Derek MacKinnon
CPGA Head Professional
Ken-Wo Golf Club

FOOD & BEVERAGE MANAGER REPORT

We are more than halfway through the season and it has been a very busy time for the Food and Beverage Department. The 90th Anniversary Gala in April was a huge success and we look forward to the Boyd Lockhart Recognition Dinner coming up in early September.

We have hosted or are scheduled to host ten weddings this season, the most we have ever had. There have been 8 so far (as of mid-August) with two more in October. Feedback has been very positive from all the functions. We have also received many positive comments about our staff this year and it is through their hard work that our functions have been so successful.

The day-to-day operations were a little slow to start this year, mainly due to the weather, but business has picked up nicely since the middle of June. I would like to thank the staff for their patience and understanding during those times when their shifts were cut due to bad weather, as well as their efforts throughout the season.

As the season winds down, we would like to hear from you. If you have any suggestions or comments about this year's menu or for next year in the dining room or the Turn, please email Debbie Barclay at dbarclay@ken-wo.com. It is only through feedback, positive or negative, that we can all improve.

Debbie Barclay
Food and Beverage Manager

KEN-WO LADIES' DIVISION REPORT

The Ladies Division is running smoothly at the present time, thanks to our major sponsors the BMO, Jeff Redden of Home Hardware and Furniture and Bruce Fagan of Phinneys. Our thanks also go out to the Director of Golf, Rene MacKay, our Head Pro Derek MacKinnon, and Associate Pro Dan Fraser for their continued support. Under the direction of Rick Phelan the course has been in great shape even with all the rain this season. Thanks to Deb Barclay and her staff there has been a noticeable improvement in the menu. Our numbers seem to be consistent on Thursday mornings, however, Tuesday evening golf has had a lot of rain cancellations but weather permitting will improve.

Our Junior/ Senior Men/ Ladies Scramble was held on July 18th and even though the junior numbers seemed to be down all those who participated felt this is an event that needs to continue.

Several of our ladies have represented Ken-Wo in several events around the province. Beth Lloyd played in the NS Seniors and Laura Harris played in the NS Amateur in Paragon. Laura successfully captured a place on the NS Provincial team that went to Nationals in BC. At the provincial Two Ball held in Annapolis, Bonnie Lockhart and Elaine Craig placed 1st net in their division.

Ken-Wo was successful in our first win against Oakfield in our third Home/Home; however, our Home/Home with Penn Hills was cancelled due to lack of member participation.

This years' Scramble for Cancer Care, on June 25th saw a much smaller field, however, we were successful in donating \$5,460.00 to the Patient Navigation Unit at Valley Regional. MaryAnn Culliton has given her notice that she will no longer be spear heading

this event with Beth Lloyd so we thank her for her years of work and organizational skills given to this wonderful cause.

Our Club Championship was held Aug. 4th and 5th with 42 ladies participating and several joining us for the dinner. Beth Lloyd was again successful, in her 9th win, with an exciting playoff hole against Laurie Graham. We were pleased to have our Championship Banner displayed for the first time this year, purchased by our 50/50 money at the end of last season.

The Bronze is August 16th and representing Ken-Wo will be Yvonne Wilson, Judi Thorburn, Rose Leslie and Cheryl Hawboldt. Several ladies will also be going to the Chester Field Day on the 18th of August.

We have several concerns at the moment, that have been addressed with the Director of Golf ,regarding our Executive needing a possible six positions filled next year, including the President and Vice President. It is becoming increasingly difficult finding members that will commit to being on the Ladies Executive. A letter has gone out to the membership asking for people to step forward, and we are hoping the division after 87 years in existence will continue.

Yours sincerely

Ladies Division President
Deborah Gauthier

SOCIAL COMMITTEE REPORT

The 90th year of Ken-Wo Golf Club has been very active offering many various events to all its members. We kicked off the celebration with a Semi-Formal Gala Reception and Dinner we had 128 attend this very special evening when we recognized the many achievements of Ken-Wo over the past 90 years, Ray Baltzer was our Master of Ceremonies and the night was highlighted by a Life Membership presented to Gerry Elliott.

The opening weekend was also complimented by our Fitzsimmons Golf Tournament which has become a very popular event for the early season – and 100 members enjoyed the day.

The Friday night socials are being organized by Bob Elliott this year and They are having great success each event is run by one of Ken-Wo's couples This proves to be very popular for our members.

The Mixed Club Championship was held early this year July 10th , so it would not

take away from the Club Champions of the Ladies and Men's/Seniors. We had 33 teams participate –Overall Champion was Maggie & Sam Kenny. Overall Low Net winners were Angus and Margaret McLean.

The 3rd Annual Lobster Event was held on July 16th and we were happy to have 67 members and guests participate. A great team was used to help in cooking and organizing the golf and the prizes.

A special note to the Board regarding the social activities of the club, I would like to take this opportunity to thank Brandy Martin in the office who always comes thru with helping to register most events and to help in printing and many general secretarial needs required. My work would be very difficult if I didn't have her support; Brandy is a huge asset to Ken-Wo Golf Club.

At this time also I would like to mention how well Debbie Barclay does her job here at Ken-Wo. Her experience allows each event to come off with much success. The level of our kitchen prowess for this year has improved 100% and the members really appreciate it. This is due to Debbie's firm hand and great direction.

The year will wrap up with our Ryder Cup and Club Closing on Saturday, September 24th. Let's have a full field of golfers and 100% support of the Board at this event.

To work as your Social Director for the past few years has been a labor of Love and working with Rene and his knowledgeable staff has made my work easy.

I would like to say that it's time for a new team to be gathered for future social activities as I feel I must step away at this time.

Thank you all for your kind support!

I wish Ken-Wo continued success for many years to come.

Sincerely

Mary Ann Culliton

SENIOR MENS' DIVISION REPORT

The Senior Men's golfing activities continue as does the growth of the organization.

The Senior Men's Championship was rained out on Aug 8th and 9th, however was rescheduled for Aug 23rd and 24th. Seventy six seniors competed, with fantastic weather, great sponsors (Investment Planning Council, Council Portfolio Services and Ken-Wo Pro Shop) and a wonderful two days of competition. Thanks to all concerned.

We visited Osprey Ridge on June 23rd and they came to Ken-Wo on July 20th. Despite Bob Douglas's efforts to amass a strong team, they edged us out again this year and left with the Culliton Cup. Having said this, there was some question about the scoring and we decide to leave it be. Next year we will make sure a proper scoring process is in place. They are a great group and we really enjoy the event.

Andre Gauthier continues to work hard as Ken-Wo's Valley Seniors representative. They have had some challenges this year with the weather and a number of events were rained out. For the most part alternate dates have been arranged.

Our weekly play/competitions are going well and strong turnouts make for enjoyable days. All in all, the season is moving along much too fast. Many individuals have been successful this year that makes it enjoyable for all.

The Giffin Cup, our "closing" competition sponsored by Ron Giffin will be awarded again this year. The "closing" competition, dinner and semi-annual meeting will be held on Oct 5th. Sign up for this event" commences in early September, so keep this in mind and sign up early.

Your executive continues to explore new thoughts for next year as well as meeting the challenges of this year.

Do not forget to keep your score on the WRINGER BOARD up to date. Some great prizes will be won this year.

Our thanks, to Rene and his staff, to Derek and his group for their cooperation and assistance! Thanks to Rick and all the course crew, great job and thanks for a course second to none. To Debbie and the food services staff thanks for the great meals and service for our special days! Also many thanks to Brandy Martin for all the assistance she provides.

Remember it take **volunteers** to put our programs together. No matter where you live if you are interested in being part of the executive let us know. We are still seeking a person to fill the Vice-Presidents position.

Continue to have a great time and I look forward to seeing many of you at our weekly events.

Sincerely

Pat Barry

Senior Men's President

JUNIOR DIVISION REPORT

The Ken-Wo Junior division has had a very successful year, under the direction of Tom Thomson, Heather MacKay, Margaret and Angus McLean. Congratulation needs to go to the coaching staff of Derek, Dan and Fenwick for their dedication and support to all of our Ken-Wo Juniors.

Ken-Wo was well represented at provincials this year. We had a record number of juniors go to midgets at Eagle Crest. We had 12 boys and 4 girls, which were very proud of. Six Ken-Wo juniors represented us at the NS Juniors in Cape Breton.

Although the number of junior's members went down this year, we still have had a very active division. We held five in house tournaments, which were highly attended with 60 to 75 juniors attending. Our favourite one was the Delores Burton tournament. It was an opportunity to thank Delores for all her support over the years. We also held the Junior/Senior men/Ladies scramble which was the biggest it had ever been with 82 golfers. Perhaps we should keep it on Monday! The Lennie Smith Family Classic was another successful tournament that the junior division hosted. Many of the Ken-Wo members participated, with 59 teams entering. The Burgher King was held on July 26 under the direction of Maggie Kenny. We had many juniors from all over NS. It was exciting to see a new division created for under 12 girls at this tournament.

Girls Club continued again this year. It has been highly attended. The number of junior girls at Ken-Wo continues grow, which is exciting to see. This year we had 15 girls in the junior club championship, with the oldest being 15 years old!

We were thankful to have Tom Wilson donate a signed Olympic Sidney Crosby jersey. We raffled tickets off on this, with all proceeds going to the junior program. Thank you to our sponsors this year: Buildon Construction (Mike Ward), Bayshore Contracting (Stuart MacMillan), Wickwire Place Assisted Living Residence (Paul and Lisa MacDonald), Delores Burton, Kentville Dental Center (Yvon Belliveau), Raymond James Ltd. (Dave Deacon) and Wolfville Chiropractic Centre (Ward MacDonald).

We are looking forward to hosting the skills competition and closing banquet on August 29.

Congratulations to John Deacon and Darcy Fuller our 2011 Junior Club Champions.

Thank-you,

Angus and Margaret McLean

Junior Division Coordinators