

# Membership Renewal Package

9514 Commercial Street New Minas, Nova Scotia 902.681.5388 | KenWo.ca



## Mission

Providing our members and guests of all ages and abilities with an overall golf experience, delivered by exceptional staff, that consistently earns their appreciation, support, loyalty, and trust.

## Vision

Strive to be the premier semi-private golf facility in Atlantic Canada based on a foundation of exceptional performance.

## **Core Values**

Our Core Values shape the decisions we make, define our character, and preserve what is special about KenWo Golf Club. KenWo not only serves its members and guests, but also strives to support our community through a number of different charitable events. We are proud of our youth programs which build and promote the path to our future!

# Membership Classification

KenWo is a place to enjoy. We understand the demands put on our members throughout the year, and we ensure this is a place to enjoy and escape from the everyday hustle and bustle. We realize time is precious for today's families and have built our membership offering around you. A breakdown of our membership categories are as follows:

Adult An individual aged 26 and over as of January 1st

Couple Any two individuals over the age of 25 as of January 1st who are living together at

the same residence

**Intermediate** Any individual aged of 19-25 as of January 1st

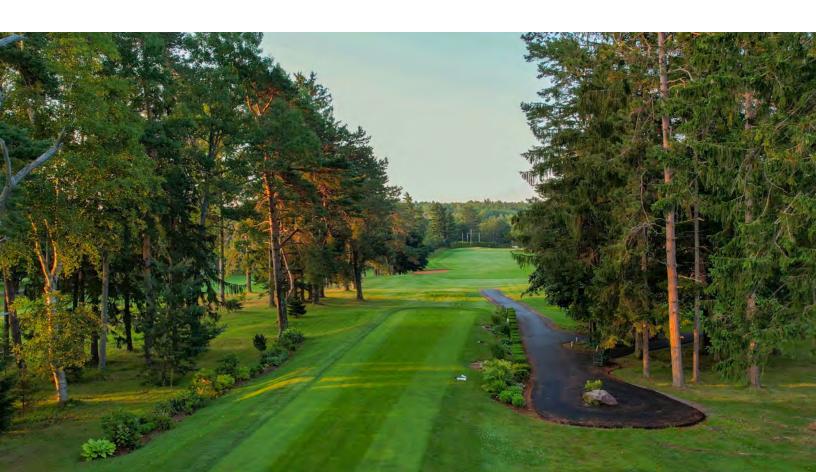
**Junior** Any individual aged 9-18 as of May 1st. Subject to Junior golf playing restrictions

**Swing Start** An individual aged 5-8 as of May 1st. Subject to Swing Start playing restrictions

**Family** A family consists of two adults living together at the same residence, along with their

children as Junior members (Aged 5-18) \* See Family Membership Dues & Rates for

more details





# 2025 Membership Dues & Rates

All Membership Fees Include Golf Canada & Golf Nova Scotia & Credit Card Processing Fees | Prices include HST

INDIVIDUAL ADULT Membership - Unrestricted	Shareholder	Non-Shareholder	FB Minimum
Adult A (41 years and older)	\$1,700	\$1,890	\$300
Adult B (36-40)	\$1,510	\$1,675	\$300
Adult C (26-35)	\$1,240	\$1,375	\$300
Intermediate (19-25)	\$895	\$995	\$200

COUPLES Membership - Unrestricted		FB Minimum
Two Co-habiting Adults  * A Minimum of 1 Share is Required  *Couples with 2 Shares will receive an additional 5% discount.	\$3,200	\$500

JUNIOR Membership	WITH Parent/Grandparent as Current Member	WITHOUT Parent/Grandparent as Current Member
Junior (11-18)	\$550	\$600
Young Junior (9-10)	\$475	\$525
Swing Start (5-8)	\$335	\$375

Mandatory Junior Clinic Fees (\$40) included in Junior Membership Fees Junior & Swing Start Ages are Effective As of May 1st

# 2025 Membership Dues & Rates



#### Prices below include HST

- Both Adults are Full-playing Members. No Tee Time or Playing Restrictions
- Maximum of 2 Juniors aged 18 and under are included each additional Junior is \$200
- Juniors are restricted as per KenWo Junior Playing Policies. Mandatory Junior Clinic Fee of \$40/Junior
- All Members are Eligible to Participate in All Divisional Play, Club & Jr. Championships, Club & Jr. Tournaments
- Eligible for All Payment Plans. A Minimum of 1 Share is Required
- Combined F&B Minimum of \$500 includes Purchases Made by All Family Members Including Juniors

Family FLEX  Not Available for Couples without Juniors. Not Available for  Grandparents/Grandchildren. A Minimum of 1 Share is Required	\$2,900	Combined FB Minimum \$500
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- One Adult is a Full-Playing Member. No Tee-Time or Playing Restrictions. Eligible to Participate in All Divisional Play, Club Championships, Club Tournaments
- One Adult is a Limited-Playing Member. Restricted Tee-Times Daily Play after 1:00 PM Only. Not Eligible to Participate in Any Divisional Play or Club Championships
- Maximum of 2 Juniors aged 18 and under are included each additional Junior is \$200
- Juniors are restricted as per KenWo Junior Playing Policies. Juniors are Eligible to Participate in All Divisional
   Play, Club Championships, Club Tournaments. Mandatory Junior Clinic Fee of \$40/Junior
- Eligible for All Payment Plans. A Minimum of 1 Share is Required
- Combined F&B Minimum of \$500 includes Purchases Made by All Family Members Including Juniors

Club Servic  *Prices below include HST. Availability of club and pull cart st	es & Other Fees torage is limited.	COST
Seasonal Power Cart	A: Individual B: 2 Individuals (Same Household)	\$850 \$1,400
Driving Range Eligible under respective membership categories	Adult Single Junior Single Couples/Family	\$235 \$150 \$425
Club Storage Includes Pull Cart Rental and Golf Club Washing	Adult Junior	\$175 \$135
Caddie/Clicgear Storage		\$95
Combo – Club Storage with Caddie/Clicgear Storage	Adult Junior	\$230 \$175
Locker Rental	Lock Provided	\$50
Seasonal Pull Cart	One Pull Cart per Round	\$100
Leave of Absence	Save your spot for one season (See following Page)	\$200
Shares	Paid in Full 3 Year Installment Plan	\$750 \$250/year
Food & Beverage Minimum  All KenWo Members must spend a minimum (before Tax and Gratuity) on Food & Beverage purchases in the Dining Room, Bar, The Turn Canteen or Beverage Cart. Any Members not spending the minimum amount specified will be invoiced for the balance on October 31st.	Adult Single Couples Family Intermediate Juniors	\$300 \$500 \$500 \$200 N/A
Golf Nova Scotia / Golf C KenWo Golf Club is proudly registered with Golf Canad country. Each Member of the club is required to be a me which is included in your membership dues. Golf Canad Incident Protection Coverage. Visit www.golfcanada.ca	a, the largest golf community across the mber of Golf Canada at a cost of \$35, la offers a wealth of benefits including	Included in Membership

# **Initiation Fee**

#### Applicable to New Adult Members

Initiation fees are to be paid in full, or you may spread the payments out over two or three years, interest free. If you leave the Club before your obligation is complete, you will be required to pay the remaining amount owed.



#### Individuals:

Individuals accepted as new Adult or Intermediate members will pay the following initiation fees upon acceptance to the club plus HST.

- Adults Aged 41 and over \$1,000
   (3 Year Installments Year 1 \$400, Year 2 \$300, Year 3 \$300)
- Adults Aged 26 to 40 \$750
   (3 Year Installments Year 1 \$300, Year 2 \$250, Year 1 \$200)
- Intermediate Aged 19 to 25 \$500 (3 Year Installment Plan - Year 1 - \$250, Year 2 - \$150, Year 3 - \$100)

## Couples / Families:

Individuals accepted as new Couple or Family members will pay the following initiation fees upon acceptance to the club plus HST.

- Couples Aged 41 and over \$1,500
   (\$1000 for 1st Adult and \$500 for 2nd Adult)
- Couples Aged 26 to 40 \$1,125
   (\$750 for 1st Adult and \$375 for 2nd Adult)
- Families Aged 41 and Over- \$1,500
   (\$1,000 for 1st Adult and \$500 for 2nd Adult)
- Families Aged 26 to 40 \$1,125
   (\$750 for 1st Adult and \$375 for 2nd Adult)

Couples / Families – Joining with Existing Member:

An individual who is joining as the "second" adult in a Couples or Family membership - their spouse is already a member of KenWo. The new member will pay a reduced initiation fee that correlates with the initiation fees noted above, in relation to their age. This fee must be paid in full in year 1 with no option to spread payment over 3 years.

# Leave of Absence

## Available to Current Members

Individuals: Annual fee of \$200 (Taxes In)

Paying this fee will allow the member to remain "a member in good standing" and avoid being placed on the Waiting List upon return, while also avoiding being subject to paying the Initiation Fee upon their potential return to the club as a playing member.

# **Purchasing of Shares**



The purchase of a share is not a requirement of membership at KenWo; however, should a member(s) want to join under the Couples or Family categories, at least one Adult must be a shareholder.

#### **Shareholder Benefits:**

- The applicable shareholder membership discount, the amount of which will be determined by the Board of Directors on an annual basis. NOTE: This privilege is in effect upon entering the Share Purchase Installment Plan.
- A vote at the Annual Shareholders Meeting.
- To volunteer for an elected position on the Board of Directors.

## How to purchase:

Shares may be purchased in one lump sum payment of \$750 or 3 annual installments of \$250 each.

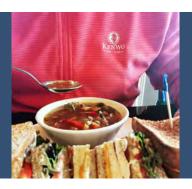
## **Share Transfer policy:**

Should you wish to transfer a share into your name there is a share transfer fee of \$300. If the original owner of the share is your parent or spouse the transfer fee is \$50.

For more information, please contact **Rene MacKay** with any question.

Email: rmackay@KenWo.ca Phone: 902-681-5388 ext 7





# Food & Beverage Minimum

All adult members of KenWo Golf Club are required to spend a minimum of \$300 (before tax and gratuity) within the Food & Beverage operation at the club before October 31st of each calendar year. The minimum will be in effect when the Membership Payment is made. The minimum spend requirement includes all Food and Beverage purchases made in the Dining Room, Bar, Turn Canteen and Beverage Cart. Registration / entry fees for special events such as club tournaments, dinners, closing banquets, etc., will not count towards a members annual minimum spend requirements. There are no upfront or advance payments required for your minimum spend. Throughout the season, your purchases within the various F&B outlets at the club will be tracked under your member name, whether you pay cash, debit, credit, or charge to your House account. If you do not reach the minimum spending requirement of \$300 by October 31st, your member account will be billed for the difference. For example, Craig is an Adult member with a required spending amount of \$300 (before tax and gratuity). As of October 31st, Craig has spent \$200 in the F&B Operation throughout the season. Therefore, Craig will be billed remaining balance of \$100.

# **Food & Beverage Annual Minimums by Category**

Adult (26+) - \$300

Couples - \$500
Combined amount

**Family - \$500** 

Combined amount with spouse and junior aged members

Intermediate - (19-25)-\$200

**Junior** (5-18 yrs)
Not Applicable

## **Couples:**

Adults who have joined as a Couple must spend \$500 - \$250/ adult; however, they may combine their annual purchases to reach their annual minimum spend requirements. For example, Craig and Amanda have a Couples membership whereby Craig spends \$350 and Amanda spends \$150 before October 31st - they have reached their minimum F&B spend requirement for the season.

### **Families:**

Adults who have joined as part of a Family membership are required to spend a combined amount of \$500; however, food and beverage purchases made by all family members, including juniors, will be included in the annual minimum spending requirement of \$500.

- Members earn points on all purchases made in the Food & Beverage Departments within the Club – Dining Room, Bar, Turn Canteen and Beverage Cart / Satellite Bar
- KenWo loyalty points have no monetary value
- Members earn 1 Point for every dollar spent, not including tax and gratuity
- Members can redeem points for any item sold within the Food & Beverage Department

# Q: How many points do I earn when I make a purchase?

You earn 1 point for every dollar spent. For example, if you purchased something from the Turn Canteen for \$5 you would receive 5 KenWo loyalty points.

#### Q: How do I know how many points I have?

Your loyalty points balance is noted on your member account that can be found in the member area of the website. Your loyalty balance is also reflected on your receipts from all F&B departments and Pro Shop. You can also check your balance on your monthly statement.

#### Q: Do my points carry over to next year?

Any unused points will not be carried forward in years. All loyalty point balances will be zeroed out on October 31st. All Loyalty Points expire annually on October 31st.

#### Q: How do I redeem my points?

You will require 20 x the value of the item in loyalty points to make a redemption. Loyalty Points have no Cash Value. For example; to redeem your loyalty points for a \$5 item you will need 100 Loyalty Points. Ask your server to redeem points.

# Q: What if I am short loyalty points, can I pay the remaining balance in cash?

No, you must have enough loyalty points to purchase the item you want to make redemption for.

#### Q: Do I have to sign up for the program?

No, all KenWo members automatically earn points when they spend at the club.



# Member House Account Policy

KenWo is pleased to provide all members with a charge account as part of their member privileges during the golf season. Members are permitted to charge all purchases they make at the Club to their account. For example: Food & Beverage, Pro-Shop, Carts, and Guest Green Fees etc. It is a mandatory requirement of membership that you register a valid credit card with club administration staff which will be held securely on file compliant with Canadian data protection laws. Invoices/statements are issued the first week of each month for the previous month's purchases. Sign-up for Online Accounts to view your account charges Online at anytime via your Member login on our website and visit "My Account" to see account charges. Payment of the statement will be processed on the registered credit card 14 days after the statement is issued unless the account has been settled by other means prior to this date (i.e. paid by cheque, cash, debit or email transfer). This provides all members with a minimum of two weeks to check their statement and confirm all charges before payment is processed to their credit card or paid by other means.

# **Booking Policy**

Members can book tee times up to four (4) days in advance. Tee Times can be booked in Person; by Phone: (902) 681-5833 ext 1 or Online (KenWo.ca).

### **Member Online Booking**

Members can book tee times online (up to four days in advance) by activating their Member Account with the ProShop Staff. Once your account is activated, visit the Member Section of the website and login.

- Once you are Logged in to the members sections, click on the "book a tee time" Button
- On the next page, select your Membership
  Type
- Select your desired tee time
- You have up to 4 minutes to complete the booking
- All player's names in the group must be added.
   You can choose from the player roster to add your partners
- To prevent double bookings, the same player cannot be booked within a 5 hour period on the day that is being booked.
- Group Captain the individual reserving the tee time – will have the ability to cancel or modify the booking online via their member booking profile.
- Within 24 hours of the actual tee time, all changes MUST be made directly with the Pro Shop
- Upon completion of the booking by the Group Captain, an email confirmation will be sent to ALL group members immediately.



## **Starting Times**

**Opening - Mid-May:** 

Weekdays -8:00 AM / Weekends -7:00 AM

**Mid-May - September 15:** 

Daily 6:30 AM

September 15 - October 15:

Weekdays -8:00 AM / Weekends -7:00 AM

October 16th - October 31:

Daily @ 8:00 AM

November 1 – Closing:

Daily @ 9:00 AM

# Junior Playing & Practice Times

\*Subject To Change

### **Playing**

Juniors are restricted to the following playing times:

### **Regular Juniors** (11-18 yrs old)

- Weekdays NO Restrictions
- Weekends After 12:00PM Only No Playing Adult Required
- Tee Colour: Regular Juniors play from tee designated by KenWo PGA Professional's

#### **Young Juniors** (9-10 yrs old)

- No Play Before 2:00 PM daily.
- All play After 2:00 PM No Playing Adult required
- Tee Colour: All Young Juniors play from Orange Tee Blocks

## Swing Start (5-8 yrs old)

- All play restricted to After 4:00 PM daily
- MUST be with a playing or walking adult at all times or an older playing regular junior – junior aged 16 to 18 yrs old.
- Tee Colour: All Swing Start Juniors play from 100 Yard Markers



#### **Practice**

Juniors are restricted to the following practice times:

### **Regular Juniors** (11-18 yrs old)

• NO restrictions

#### Young Juniors (9-10 yrs old)

 Weekdays & Weekends - Before 12:00 - Adult Required / After 12:00 - No Adult required

#### Swing Start (5-8 yrs old)

- Weekdays No Restrictions Adult required at all times
- Weekends After 12:00 Adult required at all times

#### Other

- Adult players or walkers are required with juniors aged 8 and under; however, the maximum number of people in the group, including golfers and walkers, MUST not exceed 6 people (A MAXIMUM of 4 GOLFERS)
- Tee times can be booked up to 4 days in advance
- Maximum of 4 golfers per group
- As per our regular tee time policy, single players may not book a tee time



# Our Team

# Senior Management Team

## Rene MacKay

Director of Golf PGA Executive Professional Phone: (902) 681-5388 ext 7 Email: rmackay@KenWo.ca

#### **Derek MacKinnon**

PGA Head Golf Professional Phone: (902) 681-5388 ext 4 Email: dmackinnon@KenWo.ca

## **Deb Barclay**

Food & Beverage Manager Phone: (902) 681-5388 ext 5 Email: dbarclay@KenWo.ca

#### **Emerson Coulter**

Superintendent
Phone: (902) 681-5388 ext 6
Email: ecoulter@KenWo.ca

# **PGA Professional Staff**

#### Laura Reid

Class A Golf Professional Email: lreid@KenWo.ca

## Jordan Milne

Assistant Golf Professional Email: jmilne@KenWo.ca

## Ryan Trimper

Assistant Golf Professional Email: rtrimper@KenWo.ca

# Follow us & Tag us!

Keep up to date with the happenings around our Club House during our active golf season by joining our social media accounts. Tag us! Please share your favourite KenWo pics and moments.

Instagram: @Kenwogc Facebook: @Kenwogolfclub





# 2025 Membership Form

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	PLEASE PRIN
Name in Full: Dr. Mr. Mrs. Ms. —————	
Home address: ———————————————————————————————————	
City: —	Postal Code:
Telephone #: Home:	Office: Cell:
Email:	Date of Birth (M/D/Y)://
Please complete if spouse or co-habiting partr	ener is a member:
Partner's Name : Dr. Mr. Mrs. Ms	Cell:
Date of Birth (M/D/Y):/_	/ Email:
Junior Members under Family Memberships:	S:
Names	Date of Birth (M/D/Y)

### All Prices include HST

Shareholder discount in all adult membership categories.

<sup>\*</sup>Couples with 2 shares receive an extra 5% discount

ADULT Memberships	Shareholder	Non-Shareholder	TOTAL
Adult A (41 years and older)	\$1,700	\$1,890	
<b>Adult B</b> (36-40)	\$1,510	\$1,675	
Adult C (26-35)	\$1,240	\$1,375	
Intermediate (19-25)	\$895	\$995	
Couples* At least one adult must hold a Share	\$3,200		
9-Hole (Only available to 2024 9-hole Members)	\$1,330	\$1,475	



# 2025 Membership Form

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FAMILY Memberships  *Full and Flex requires at least one adult to be a Shareholder  Not available to Couples without a Junior. Not available for Grandparent/C	Grandchildren	TOTAL
Family Full* At least one adult must hold a Share (Includes 2 Juniors)	\$3,400	
Family Flex* At least one adult must hold a Share (Includes 2 Juniors)	\$2,900	
Additional Junior under family Membership (See detailed dues chart)	\$200	
Single Junior Clinic Fee # of Juniors	x \$40	

JUNIOR Memberships *Junior Clinic Fees Included		TOTAL
Swing Start - (Ages 5-8) With a parent/grandparent Member	\$375 \$335	
Young Junior - (Ages 9-10) With a parent/grandparent Member	\$525 \$475	
Junior Membership - (Ages 11-18) With a parent/grandparent Member	\$600 \$550	

For further information on membership opportunities, please contact KenWo Golf Club's Business Office at 902 681-5388 or send an email to Rene MacKay at rmackay@kenwo.ca

OTHER SERVICE	SS		TOTAL
Leave of Absence		<u>\$200</u>	
Share Purchase	Lump-sum Share Installment (3 @ \$250/yr)Member	\$750 \$250	
Driving Range	Adult Junior Couples/Family (as per membership)	\$235 \$150 \$425	
Club Storage	Adult per set Junior per set	\$175 \$135	
Caddy/Clicgear Storage		\$95	
COMBO - Club Storage wit	th Cart/Caddie Storage Adult Junior	\$230 \$175	
Seasonal Pull Cart Rental: *	Note: this is included in the above club storage	\$100	
Seasonal Power Cart	Individual 2 Individuals (Same Household)	\$850 \$1,400	
Locker Rental		\$50	
Surcharge for Payment Option #2 & #3: ***		S40	
Divisional Dues (Optional)	SR. Men's Organization (Wednesday AM Play) Women's Division Prize Pool (Thursday AM Play)	\$20 \$20	
Initiation Fees * New Men	nbers Only -see page 6 for options *Plus HST*		
Payment Information	•	TOTAL\$	
Option # 1: 🗌 6 Equal Paym	ents of \$Charged Monthly December to May	~ No Surcharge	
Option # 2: 4 Equal Paym	ents of \$ Charged February to May ~ Surcharg	e Applies	
Option # 3: 3 Equal Paym	ents of \$ Charged Monthly March to May ~ Su	rcharge Applies	
Option # 4:  \$ *All post–dated cheques must accompany to the second cheques must	_Pay in Full by March 1st ompany 1st payment; credit card payments will be proc	essed automatically for Ker	nWo Charge
14 days after KenWo Account Star	tements are released.		
Credit Card #	Exp. Date:	/ CVV: _	
Dated:	Signature:		



# **Charge Account Agreement**

I,, confirm	to KenWo Golf Club that it is my desire, as a member in good
	ake purchases at the club throughout the season.
following month end. Payment for outstal later than the 14 days after statements are	onthly statements for monthly purchases within the first week anding purchases will be processed on the registered credit card no issued unless the account has been settled prior to this date. This a 2-week window to review charges on their accounts before payment
- Until credit card expires or beco	I remain active under the following scenarios: omes invalid nWo, withdraws from the agreement
me to settle the balance owing. If it is not my charging privileges will be suspended throughout any golf season, all charging p	the processed with the card on file, KenWo Golf Club will contact paid in full within two weeks of KenWo Golf Club contacting me, until the balance is paid in full. If this occurs more than 2 times privileges will be revoked without notice. To set up a charge account redit card to the business office which will be held securely on file laws.
Dated:	Signature:
Credit Card information: Name as it appears on the card:	I would like the following KenWo members to be linked to my account: (e.g. Spouse/Children)
Mailing address associated with your cred Street/PO Box:	lit card:
Postal Code : Credit Card Number:	I would like to set up an AUTO-GRATUITY on all Food & Beverage charges in the amount of:   10% 15% 20% 0ther
Expiry date: / CVV:	

ALL MEMBERS MUST SIGN ALL RECEIPTS



Dated

# Share Purchase Agreement

Once a Share is purchased and paid for in full, the Shareholder is eligible to receive the following privileges:

- The applicable shareholder membership discount, the amount of which
  will be determined by the Board of Directors on an annual basis.
   NOTE: This privilege is in effect upon entering the Share Purchase Installment Plan.
- A vote at the Annual Shareholders Meeting.

The "Shareholder" is the person whose name is on the Share Certificate.

To volunteer for an elected position on the Board of Directors.