

Ken-Wo Golf Club
Board of Directors Meeting
Minutes

October 17th, 2016

Present: Rene MacKay, Peter Simmons, Cathy Coates, Wayne Burke, Branden Mosher, John Lawrence, Nikki Dolbaczuk and Brandy Martin.

Regrets: Mac Maidens, Vernon Snair and Sonya Major

- 1) Call to Order: The meeting was called to order by Branden Mosher at 6:30PM.
- 2) Additions to Agenda: None
- 3) Approval of Minutes: Motion for approval of September 2016 Minutes with amendment. Carried.
- 4) Business arising: None
- 5) Discussion regarding reports:
 - a) Director of Golf Report: Rene MacKay reported that October's Revenues to date are solid. The Fall Membership Promo brought in 13 new members for 2017. The Christmas Promo is now called the Green Fee Value Package and will start shortly. There are 10 Christmas parties booked. There is a meeting setup with the Village of New Minas to review our irrigation water bill. Motion to approve going to market for Insurance Quotes in 2017, CARRIED.
 - b) Finance Report: David Fagan presented the Board with a Long Term Debt Structure report. David also reported that the 2016 season was a successful one in terms of the clubs finances with a sound investment in the club via a number of capital projects including the new deck, lights, landscape work, flooring, locker room renovations, etc. Discussions ensued around finance reports.
 - c) Greens and Long Range Planning: The regular fall Greens aeration maintenance work went well. The new #12 Tee deck looks great and the irrigation is in place on it. Thank-you to the volunteer group who continues to complete some excellent "value ad" projects around the course under the guidance and direction of the Director of Golf, Superintendent and GLRP Committee Chairman.
 - d) Membership Report: no report.
- 6) New Business:
 - a) Power Cart Fleet: Rene MacKay presented the Board with pricing on the new Power Cart Fleet. Quotes on leasing options are still coming in and this will be sent to the Board via email once they are all in. Final approval of the new power cart fleet, including financing options, will take place at the November meeting.

- b) Financial Review: Discussed under 5(b).
 - c) Granite Drive Interchange: In speaking with representatives of the NS Dept of Infrastructure and Renewal, the DOG learned that there has been a delay in the design process with hopes a further update will be available in November or December.
 - d) 2017 Membership Package: The annual membership package and offerings has been reviewed. Any potential increases in fees for 2017 will be finalized in conjunction with the preparation and approval of the 2017 Operational Budget.
 - e) 2017 Budget: The Director of Golf and Finance Committee will be working on the Budget for 2017 in the coming weeks with final presentation to the Board for approval at the November meeting.
 - f) AGM Presentation: Branden Mosher went over a proposed Agenda for the AGM.
 - g) Strategic Long Range Plan: Moved to November meeting agenda.
 - h) 2017 NS Junior: Ken-Wo will be hosting this event July 10-13th in 2017. Unlike the week of the Canadian Women's Amateur, the golf course may be open for play in the evenings during the week of the event.
 - i) Nominating Report: The Committee has been populated. Wayne Burke has re-offered for his position on the Board. The Committee will be meeting soon to come up with names for the one vacant position on the Board.
 - j) Board Management Year-End Outing: Will be held on November 17th.
- 7) Next Meeting: Monday, November the 28th, 2016 at 7:00 PM
- 8) Adjournment: Meeting Adjourned by Branden Mosher at 8:45 pm

Minutes: Brandy Martin